

# Value Proposition for Physician



ITEM	RETAIL COST
Disposable Mayo Tray (1) *	\$10.00
Mayo Drape (1) *	\$8.00
Cotton Swabs (2)	\$0.05
Gauze 100X100 (15)	\$0.15
Surgical Lubricant (1)	\$2.00
Iodine Solution w/ Cotton Swabs (1)	\$3.00
Alcohol Prep Pads (2)	\$0.15
Spinal Needle 22g (1)	\$5.00
Sanitary Paper (1)	\$0.50
Cysto Irrigation Set In-flow w/ Luer-Lock (1) *	\$8.00
Outflow Tubing w/ Luer-Lock (1) *	\$8.00
Gloves (1)	\$0.25
OfficeSPEC (1) *	\$3.90
Endoscopic Seal 2.0mm (1) *	\$10.50
Item Tray (1)	\$1.50
Under Buttocks Drape w/ Collection Bag (1)	\$10.00
Shipping and Processing	\$18.00
<b>Estimated Total Cost:</b>	<b>\$89.00</b>
<b>OBP Medical OfficePACK Cost:</b>	<b>\$50.00</b>
<b>ESTIMATED TOTAL SAVINGS:</b>	<b>\$39.00</b>
<p>•Items exclusive to the OBP Medical OfficePACK Patent Pending</p>	

**Saves Cost - \$39.00 Direct Savings!**

**Saves Time –**

**Exam Room Setup**

**Exam Room Cleanup**

**Component Procurement**